

AUSTRALIA

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-----------------|--|--------------------------------------|---------|-------------------|------------------------|---------------------------|---------|-------------------|------------------------|---------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (A\$ mn) | SALES AREA (sqm) | SALES PER SQM (A\$) | OUTLETS | SALES (A\$ mn) | SALES AREA (sqm) | SALES PER SQM (A\$) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | AU | Various | Coles Express, Kmart, Officeworks, et al | Wesfarmers | 2,971 | 34,654 | 5,718,030 | 6,060 | 3,009 | 35,503 | 5,789,850 | 6,132 | 28,878 | 5,050 | 29,834 | 5,153 |
| 2 | AU | Various | Woolworths, Big W, Tandy, et al | Woolworths | 2,711 | 33,732 | 3,058,460 | 11,029 | 2,768 | 34,831 | 3,138,690 | 11,097 | 28,110 | 9,191 | 29,270 | 9,326 |
| 3 | AU | Various | IGA Express, IGA, Metcash Liquor | Metcash Trading Ltd Australasia | 2,741 | 12,143 | 1,961,110 | 6,192 | 2,880 | 12,671 | 2,005,920 | 6,317 | 10,119 | 5,160 | 10,648 | 5,308 |
| 4 | AU | Hardline | Harvey Norman | Harvey Norman Holdings | 193 | 4,750 | 1,354,270 | 3,507 | 198 | 5,040 | 1,395,900 | 3,611 | 3,958 | 2,923 | 4,235 | 3,034 |
| 5 | AU | Dept Store | Myer | Myer | 63 | 3,322 | 751,130 | 4,423 | 65 | 3,445 | 775,000 | 4,445 | 2,768 | 3,686 | 2,895 | 3,735 |
| 6 | AU | Dept Store | David Jones | David Jones | 37 | 2,082 | 419,370 | 4,963 | 38 | 2,147 | 430,730 | 4,985 | 1,735 | 4,136 | 1,804 | 4,189 |
| 7 | AU | Health & Beauty | Priceline, Priceline Pharmacy, et al | Australian Pharmaceutical Industries | 534 | 1,795 | 210,705 | 8,521 | 521 | 1,804 | 210,830 | 8,555 | 1,496 | 7,101 | 1,516 | 7,189 |
| 8 | AU | Hardline | Mitre 10 | Mitre 10 | 550 | 1,650 | 632,500 | 2,609 | 522 | 1,670 | 597,690 | 2,795 | 1,375 | 2,174 | 1,404 | 2,349 |
| 9 | AU | Hardline | JB Hi-Fi | JB Hi-Fi | 89 | 1,593 | 56,960 | 27,968 | 91 | 1,650 | 58,240 | 28,331 | 1,328 | 23,306 | 1,387 | 23,808 |
| 10 | AU | Health & Beauty | Amcal, Guardian | Sigma Pharmaceuticals | 695 | 1,795 | 163,120 | 11,003 | 582 | 1,547 | 136,900 | 11,303 | 1,496 | 9,169 | 1,300 | 9,498 |

CHINA

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|--------------|---|--------------------------------------|---------|-------------------|------------------------|---------------------------|---------|-------------------|------------------------|---------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (RMB mn) | SALES AREA (sqm) | SALES PER SQM (RMB) | OUTLETS | SALES (RMB mn) | SALES AREA (sqm) | SALES PER SQM (RMB) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | CN | Hardline | Gome, Yongle | GOME Electrical Appliances Holding | 990 | 57,926 | 3,565,490 | 16,246 | 1,111 | 70,336 | 4,004,690 | 17,563 | 7,612 | 2,135 | 10,120 | 2,527 |
| 2 | CN | Various | Esprit, CR Sugo, CR Vanguard, et al | China Resources Enterprise | 3,161 | 43,490 | 3,247,900 | 13,390 | 3,285 | 54,924 | 3,353,540 | 16,378 | 5,715 | 1,760 | 7,903 | 2,357 |
| 3 | CN | Hardline | Suning | Suning Appliance Chain Store (Group) | 632 | 40,152 | 2,642,100 | 15,197 | 832 | 50,000 | 3,400,000 | 14,706 | 5,276 | 1,997 | 7,194 | 2,116 |
| 4 | CN | Various | Quick, Homemart, Wu Liang Cai, et al | Brilliance Group | 6,137 | 35,894 | 3,049,560 | 11,770 | 6,389 | 38,288 | 3,125,370 | 12,251 | 4,717 | 1,547 | 5,509 | 1,763 |
| 5 | CN | Various | Trust-Mart, Wal-Mart Supercenter, et al | Wal-Mart Stores | 197 | 30,663 | 2,233,600 | 13,728 | 227 | 36,360 | 2,778,600 | 13,086 | 4,029 | 1,804 | 5,232 | 1,883 |
| 6 | CN | Hypermarkets | Auchan, RT Mart | Auchan China | 105 | 31,405 | 1,002,500 | 31,327 | 114 | 35,634 | 1,092,000 | 32,632 | 4,127 | 4,117 | 5,127 | 4,695 |
| 7 | CN | Hypermarkets | Carrefour | Carrefour (China) Hypermarket | 112 | 26,580 | 848,000 | 31,344 | 120 | 29,095 | 908,570 | 32,023 | 3,493 | 4,119 | 4,186 | 4,608 |
| 8 | CN | Various | Dashang, Newmart, Tiankelong | Dashang Group | 211 | 24,432 | 1,911,900 | 12,779 | 222 | 25,980 | 2,024,820 | 12,831 | 3,211 | 1,679 | 3,738 | 1,846 |
| 9 | CN | Various | HD/Alldays, Kedi, NGS-Mart | Bright Foods (Group) | 3,821 | 24,318 | 1,480,380 | 16,427 | 4,110 | 25,500 | 1,551,000 | 16,441 | 3,196 | 2,159 | 3,669 | 2,366 |
| 10 | CN | Hardline | Sanlian | Sanlian Commercial | 280 | 18,221 | 670,000 | 27,196 | 280 | 17,000 | 670,000 | 25,373 | 2,394 | 3,574 | 2,446 | 3,651 |

HONG KONG

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-----------------|---|-----------------------------------|---------|--------------------|------------------------|----------------------------|---------|--------------------|------------------------|----------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (HK\$ mn) | SALES AREA (sqm) | SALES PER SQM (HK\$) | OUTLETS | SALES (HK\$ mn) | SALES AREA (sqm) | SALES PER SQM (HK\$) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | HK | Various | 7-Eleven, Ikea, GNC, Mannings, et al | Dairy Farm International Holdings | 1,345 | 17,793 | 347,292 | 51,234 | 1,388 | 19,097 | 361,290 | 52,857 | 2,281 | 6,568 | 2,451 | 6,785 |
| 2 | HK | Various | Fortress, Living Ideas, Watson's, et al | AS Watson Group | 482 | 12,274 | 397,814 | 30,853 | 434 | 12,005 | 383,690 | 31,287 | 1,574 | 3,956 | 1,541 | 4,016 |
| 3 | HK | Dept Store | Sogo | Lifestyle International Holdings | 2 | 5,583 | 38,300 | 145,757 | 2 | 6,095 | 38,300 | 159,136 | 716 | 18,687 | 782 | 20,428 |
| 4 | HK | Others | Chow Sang Sang | Chow Sang Sang Holdings Int'l | 48 | 2,943 | 3,090 | 952,298 | 48 | 3,561 | 3,090 | 1,152,282 | 377 | 122,089 | 457 | 147,918 |
| 5 | HK | Dept Store | Lane Crawford | Lane Crawford International | 4 | 3,118 | 21,100 | 147,752 | 4 | 3,367 | 21,100 | 159,572 | 400 | 18,943 | 432 | 20,484 |
| 6 | HK | Various | Jusco, Jusco \$10 Plaza, Jusco Smtk | Aeon Stores (Hong Kong) | 21 | 3,121 | 105,530 | 29,572 | 24 | 3,307 | 106,778 | 30,974 | 400 | 3,791 | 425 | 3,976 |
| 7 | HK | Health & beauty | Sa Sa | Sa Sa International Holdings | 56 | 2,713 | 10,370 | 261,595 | 56 | 3,038 | 10,370 | 292,987 | 348 | 33,538 | 390 | 37,611 |
| 8 | HK | Various | CRC, CR Care | China Resources Enterprise | 147 | 2,565 | 79,832 | 32,129 | 147 | 2,789 | 85,070 | 32,789 | 329 | 4,119 | 358 | 4,209 |
| 9 | HK | C-Store | Circle K | Convenience Retail Asia | 270 | 2,493 | 20,080 | 124,128 | 282 | 2,744 | 20,150 | 136,172 | 320 | 15,914 | 352 | 17,480 |
| 10 | HK | Others | Luk Fook | Luk Fook Holdings (International) | 25 | 2,164 | 2,780 | 778,522 | 29 | 2,554 | 3,220 | 793,124 | 277 | 99,810 | 328 | 101,813 |

INDIA

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-------------|---|------------------------------|---------|------------------|------------------------|--------------------------|---------|------------------|------------------------|--------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (Rs mn) | SALES AREA (sqm) | SALES PER SQM (Rs) | OUTLETS | SALES (Rs mn) | SALES AREA (sqm) | SALES PER SQM (Rs) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | IN | Various | Pantaloon, Big Bazaar, Aadhaar, et al | Pantaloon Retail India | 294 | 37,445 | 443,410 | 84,448 | 522 | 49,275 | 604,430 | 81,523 | 906 | 2,042 | 1,120 | 1,852 |
| 2 | IN | Various | Reliance Mart, Reliance Fresh, iStore, et al | Reliance Group | 442 | 16,372 | 134,370 | 121,843 | 618 | 27,321 | 237,017 | 115,270 | 396 | 2,947 | 621 | 2,619 |
| 3 | IN | Hardline | LG Shoppe, LG Health Air Shoppe, et al | LG Electronics India | 184 | 15,937 | 21,572 | 738,782 | 206 | 18,046 | 23,890 | 755,390 | 385 | 17,867 | 410 | 17,164 |
| 4 | IN | Others | Tanishq, World of Titan | Titan Industries | 315 | 13,440 | 33,370 | 402,757 | 425 | 17,275 | 45,800 | 377,183 | 325 | 9,740 | 393 | 8,570 |
| 5 | IN | Various | More, Fabcity, More Mega Store, et al | Aditya Birla Group | 848 | 10,902 | 123,745 | 88,096 | 1,167 | 15,698 | 199,100 | 78,846 | 264 | 2,131 | 357 | 1,792 |
| 6 | IN | Various | Books & Beyond, Music World, Spencer's, et al | RPG Group | 734 | 11,505 | 170,450 | 67,498 | 725 | 14,170 | 189,280 | 74,864 | 278 | 1,632 | 322 | 1,701 |
| 7 | IN | Dept Store | Vishal Mega Mart | Vishal Retail | 96 | 9,120 | 153,000 | 59,608 | 160 | 14,500 | 250,000 | 58,000 | 221 | 1,442 | 329 | 1,318 |
| 8 | IN | Various | Shoppers' Stop, Clinique, Mac | Shopper's Stop | 26 | 9,162 | 115,472 | 79,344 | 40 | 12,080 | 151,050 | 79,974 | 222 | 1,919 | 274 | 1,817 |
| 9 | IN | Hardline | Interio | Godrej & Boyce Manufacturing | 250 | 9,000 | 68,000 | 132,353 | 300 | 11,250 | 82,000 | 137,195 | 218 | 3,201 | 256 | 3,117 |
| 10 | IN | Dept Store | Lifestyle | Life Style International | 14 | 6,700 | 61,903 | 108,235 | 24 | 9,715 | 106,490 | 91,229 | 162 | 2,618 | 221 | 2,073 |

INDONESIA

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|--------------|--|------------------------------|---------|------------------|------------------------|--------------------------|---------|------------------|------------------------|--------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (Rp bn) | SALES AREA (sqm) | SALES PER SQM (Rp) | OUTLETS | SALES (Rp bn) | SALES AREA (sqm) | SALES PER SQM (Rp) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | ID | Various | Matahari Dept Store, Hypermart, et al | Matahari Putra Prima Tbk | 193 | 9,454 | 632,090 | 14,956,430 | 218 | 10,896 | 708,970 | 15,369,141 | 1,034 | 1,636 | 1,131 | 1,596 |
| 2 | ID | Hypermarkets | Carrefour | Carrefour Indonesia | 37 | 8,149 | 252,000 | 32,338,174 | 53 | 9,313 | 314,500 | 29,611,670 | 892 | 3,538 | 967 | 3,075 |
| 3 | ID | C-Store | Alfamart | Sumber Alfaria Trijaya | 2,266 | 4,688 | 334,240 | 14,025,371 | 2,866 | 6,000 | 434,510 | 13,809,648 | 513 | 1,534 | 623 | 1,434 |
| 4 | ID | Various | Starmart, Guardian, Giant, Hero, et al | Hero Supermarket Tbk | 375 | 5,147 | 292,940 | 17,570,936 | 412 | 5,536 | 306,730 | 18,049,979 | 563 | 1,922 | 575 | 1,874 |
| 5 | ID | C-Store | Indomaret | Indomarc PrismaTama | 2,425 | 4,260 | 351,490 | 12,121,057 | 2,900 | 5,326 | 432,340 | 12,317,944 | 466 | 1,326 | 553 | 1,279 |
| 6 | ID | Various | Ramayana, Orange Mart | Ramayana Lestari Sentosa Tbk | 102 | 4,893 | 479,150 | 10,211,103 | 106 | 5,054 | 499,190 | 10,123,400 | 535 | 1,117 | 525 | 1,051 |
| 7 | ID | Various | Kinokuniya, The Athlete's Foot, et al | Mitra Adiperkasa Tbk | 606 | 3,572 | 399,139 | 8,949,589 | 672 | 4,148 | 442,960 | 9,364,683 | 391 | 979 | 431 | 972 |
| 8 | ID | Bookstores | Gramedia | Gramedia Asri Media | 70 | 1,710 | 92,610 | 18,461,505 | 80 | 1,975 | 107,430 | 18,381,457 | 187 | 2,020 | 205 | 1,909 |
| 9 | ID | Supermarkets | Super Indo | Lion Superindo - Gelael | 56 | 1,417 | 46,480 | 30,479,560 | 65 | 1,617 | 54,280 | 29,796,426 | 155 | 3,334 | 168 | 3,094 |
| 10 | ID | Hardline | Electronic City | Graha Sudirman Centre | 9 | 1,084 | 71,870 | 15,086,963 | 10 | 1,193 | 79,780 | 14,950,238 | 119 | 1,650 | 124 | 1,552 |

JAPAN

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-------------|---|----------------------------|---------|-----------------|------------------------|-------------------------|---------|-----------------|------------------------|-------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (¥ bn) | SALES AREA (sqm) | SALES PER SQM (¥) | OUTLETS | SALES (¥ bn) | SALES AREA (sqm) | SALES PER SQM (¥) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | JP | Various | 7-Eleven, Ito-Yokado, Robinson's, et al | Seven & I Holdings | 12,494 | 5,464 | 4,723,420 | 1,156,816 | 12,908 | 5,599 | 4,794,477 | 1,167,823 | 46,405 | 9,824 | 54,155 | 11,295 |
| 2 | JP | Various | Book Bahn, Miraiya, Blue Grass, et al | Aeon Group | 6,004 | 4,205 | 7,271,404 | 578,240 | 6,229 | 4,314 | 7,553,005 | 571,130 | 35,708 | 4,911 | 41,723 | 5,524 |
| 3 | JP | Hardline | Deodeo, Eiden, Midori | Edion Corp | 1,053 | 2,065 | 1,141,730 | 1,809,079 | 1,091 | 2,172 | 1,122,950 | 1,934,066 | 17,541 | 15,364 | 21,006 | 18,707 |
| 4 | JP | Various | Catiart, Mollie, Palermo, Roughox, Uny, et al | Uny | 7,702 | 1,956 | 2,543,330 | 769,126 | 7,744 | 1,964 | 2,550,644 | 770,002 | 16,613 | 6,532 | 18,996 | 7,448 |
| 5 | JP | Hardline | Yamada Denki | Yamada Denki | 345 | 1,696 | 1,175,120 | 1,443,257 | 385 | 1,894 | 1,309,000 | 1,447,235 | 14,403 | 12,257 | 18,323 | 13,998 |
| 6 | JP | C-Store | Lawson | Lawson | 8,587 | 1,415 | 935,990 | 1,511,875 | 8,687 | 1,450 | 946,880 | 1,531,345 | 12,018 | 12,840 | 14,025 | 14,811 |
| 7 | JP | C-Store | Family Mart | Family Mart | 7,187 | 1,186 | 735,230 | 1,613,536 | 7,412 | 1,334 | 758,250 | 1,759,525 | 10,075 | 13,703 | 12,904 | 17,018 |
| 8 | JP | Dept Store | Isetan, Mitsukoshi | Isetan Mitsukoshi Holdings | 33 | 1,159 | 1,078,690 | 1,074,527 | 33 | 1,157 | 1,078,690 | 1,072,319 | 9,844 | 9,125 | 11,188 | 10,372 |
| 9 | JP | Various | Daiei, Daiei Gourmet City | Daiei, The | 340 | 974 | 817,550 | 1,191,695 | 345 | 984 | 825,160 | 1,192,035 | 8,274 | 10,121 | 9,514 | 11,530 |
| 10 | JP | Various | Daimaru, Matsuzakaya, Daimaru Peacock | J Front Retailing | 96 | 904 | 632,150 | 1,429,866 | 98 | 890 | 619,010 | 1,437,457 | 7,676 | 12,143 | 8,606 | 13,903 |

MALAYSIA

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-----------------|--------------------------------------|--------------------------------|---------|------------------|------------------------|--------------------------|---------|------------------|------------------------|--------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (RM mn) | SALES AREA (sqm) | SALES PER SQM (RM) | OUTLETS | SALES (RM mn) | SALES AREA (sqm) | SALES PER SQM (RM) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | MY | Various | Guardian, Giant, Cold Storage, et al | GCH Retail (M) | 389 | 5,506 | 546,393 | 10,077 | 430 | 6,997 | 622,046 | 11,248 | 1,601 | 2,929 | 2,101 | 3,378 |
| 2 | MY | Various | D'Hati, MaxValu, Jaya Jusco | Aeon Co (M) | 22 | 2,640 | 261,960 | 10,079 | 29 | 3,051 | 300,335 | 10,158 | 768 | 2,930 | 916 | 3,050 |
| 3 | MY | Hypermarkets | Tesco, Tesco Extra | Tesco Stores (Malaysia) | 19 | 1,980 | 159,000 | 12,451 | 24 | 2,457 | 199,970 | 12,285 | 575 | 3,619 | 738 | 3,689 |
| 6 | MY | Various | Pacific, The Store, Milimewa | Store Corp, The | 75 | 1,978 | 414,160 | 4,776 | 75 | 1,986 | 414,160 | 4,795 | 575 | 1,388 | 596 | 1,440 |
| 4 | MY | Hypermarkets | Carrefour | Carrefour Magnificent Diagraph | 12 | 1,214 | 111,000 | 10,939 | 17 | 1,731 | 156,968 | 11,026 | 353 | 3,180 | 520 | 3,311 |
| 5 | MY | Dept Store | Parkson Grand | Parkson Corp | 30 | 923 | 277,500 | 3,325 | 35 | 1,131 | 325,160 | 3,477 | 268 | 967 | 339 | 1,044 |
| 7 | MY | Supermarkets | Econsave | Econsave Cash & Carry | 22 | 779 | 71,830 | 10,851 | 25 | 900 | 82,245 | 10,945 | 227 | 3,154 | 270 | 3,287 |
| 8 | MY | C-Store | 7-Eleven | 7-Eleven Malaysia | 877 | 711 | 77,028 | 9,236 | 975 | 800 | 85,887 | 9,319 | 207 | 2,685 | 240 | 2,798 |
| 9 | MY | Others | Swatch, Other Swatch brands | Swiss Luxury Watch & Jewelry | 319 | 709 | 25,690 | 27,579 | 334 | 747 | 26,981 | 27,668 | 206 | 8,017 | 224 | 8,309 |
| 10 | MY | Health & Beauty | Apex, Watson's | Watson's Personal Care Stores | 223 | 705 | 35,736 | 19,729 | 236 | 741 | 37,443 | 19,794 | 205 | 5,735 | 223 | 5,944 |

NEW ZEALAND

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-------------|---|------------------------|---------|--------------------|------------------------|----------------------------|---------|--------------------|------------------------|----------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (NZ\$ mn) | SALES AREA (sqm) | SALES PER SQM (NZ\$) | OUTLETS | SALES (NZ\$ mn) | SALES AREA (sqm) | SALES PER SQM (NZ\$) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | NZ | Various | Four Square, New World, PAK'nSAVE, et al | Foodstuffs (NZ) | 632 | 7,745 | 708,449 | 10,932 | 626 | 7,964 | 704,072 | 11,311 | 5,695 | 8,038 | 5,648 | 8,022 |
| 2 | NZ | Various | Woolworths, Other Wow brands | Wow (NZ) Supermarkets | 219 | 4,781 | 298,200 | 16,034 | 219 | 4,880 | 298,200 | 16,366 | 3,516 | 11,790 | 3,461 | 11,607 |
| 3 | NZ | Various | The Warehouse, Warehous Stationary, et al | Warehouse Group, The | 128 | 1,818 | 520,500 | 3,493 | 128 | 1,833 | 520,500 | 3,522 | 1,337 | 2,568 | 1,300 | 2,498 |
| 4 | NZ | Hardline | PlaceMakers | Fletcher Building | 61 | 1,097 | 139,995 | 7,836 | 61 | 1,150 | 139,990 | 8,215 | 807 | 5,762 | 816 | 5,826 |
| 5 | NZ | Dept Store | Farmers | Farmers' Trading, The | 58 | 830 | 198,240 | 4,184 | 58 | 840 | 198,240 | 4,237 | 610 | 3,077 | 596 | 3,005 |
| 6 | NZ | Hardline | Mitre 10 | Mitre 10 New Zealand | 207 | 890 | 704,900 | 1,263 | 180 | 805 | 612,950 | 1,313 | 654 | 928 | 571 | 931 |
| 7 | NZ | Hardline | Harvey Norman | Harvey Norman Holdings | 27 | 743 | 163,350 | 4,550 | 29 | 783 | 176,900 | 4,426 | 546 | 3,345 | 555 | 3,139 |
| 8 | NZ | Various | Bunnings Warehouse, Kmart | Wesfarmers | 54 | 540 | 276,880 | 1,949 | 55 | 559 | 285,580 | 1,959 | 397 | 1,433 | 397 | 1,389 |
| 9 | NZ | C-Store | BP | BP Oil New Zealand | 186 | 441 | 57,660 | 7,645 | 175 | 425 | 54,250 | 7,839 | 324 | 5,621 | 302 | 5,559 |
| 10 | NZ | Various | Briscoes Homeware, Living & Giving, et al | Briscoe Group | 86 | 408 | 146,020 | 2,792 | 89 | 388 | 148,316 | 2,619 | 300 | 2,053 | 276 | 1,858 |

THE PHILIPPINES

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-----------------|---|------------------------------------|---------|------------------|------------------------|--------------------------|---------|------------------|------------------------|--------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (Ps mn) | SALES AREA (sqm) | SALES PER SQM (Ps) | OUTLETS | SALES (Ps mn) | SALES AREA (sqm) | SALES PER SQM (Ps) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | PH | Various | SM Dept Store, Our Home, Toy Kingdom, et al | SM Investments Corp | 197 | 95,931 | 620,418 | 154,622 | 222 | 109,072 | 693,736 | 157,224 | 2,079 | 3,350 | 2,458 | 3,543 |
| 2 | PH | Various | Mercury Self-Serve, Mercury Drug | Mercury Drug Corp | 1,113 | 71,472 | 133,522 | 535,282 | 1,183 | 76,653 | 140,480 | 545,648 | 1,549 | 11,599 | 1,727 | 12,295 |
| 3 | PH | Various | Rustan's Supermarket Fresh, Lush, et al | Rustan Group of Companies | 70 | 27,879 | 223,340 | 124,827 | 68 | 29,063 | 223,080 | 130,281 | 604 | 2,705 | 655 | 2,936 |
| 4 | PH | Various | Robinsons Dept Store, Robinsons Smkt, et al | JG Summit Holdings | 105 | 11,374 | 336,343 | 33,818 | 106 | 12,502 | 340,590 | 36,706 | 246 | 733 | 282 | 827 |
| 5 | PH | Health & Beauty | Watson's | Watson's Personal Care Store Phils | 190 | 9,900 | 30,622 | 323,292 | 200 | 11,018 | 38,570 | 285,649 | 215 | 7,005 | 248 | 6,436 |
| 6 | PH | C-Store | 7-Eleven | Philippine Seven Corp | 311 | 4,906 | 33,990 | 144,337 | 347 | 5,517 | 38,170 | 144,525 | 106 | 3,128 | 124 | 3,257 |
| 7 | PH | Hardline | Abenson | Abenson | 99 | 5,297 | 53,131 | 99,701 | 103 | 5,512 | 55,280 | 99,717 | 115 | 2,160 | 124 | 2,247 |
| 8 | PH | Others | Monterey Meatshop, San Miguel Foodshop | San Miguel Pure Foods | 160 | 3,895 | 9,950 | 391,457 | 153 | 4,315 | 9,570 | 450,836 | 84 | 8,482 | 97 | 10,159 |
| 9 | PH | Hardline | Automatic Centre, Blims Fine Furniture | Automatic Appliances | 35 | 4,016 | 19,152 | 209,710 | 36 | 4,182 | 29,150 | 143,482 | 87 | 4,544 | 94 | 3,233 |
| 10 | PH | Bookstores | National Book Store | National Book Store | 95 | 3,650 | 86,170 | 42,356 | 103 | 3,967 | 93,430 | 42,461 | 79 | 918 | 89 | 957 |

SINGAPORE

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-------------|--|-----------------------------------|---------|------------------|------------------------|--------------------------|---------|------------------|------------------------|--------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (\$ mn) | SALES AREA (sqm) | SALES PER SQM (\$) | OUTLETS | SALES (\$ mn) | SALES AREA (sqm) | SALES PER SQM (\$) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | SG | Various | 7-Eleven, Guardian, Giant, Cold Storage, et al | Dairy Farm International Holdings | 624 | 1,598 | 176,438 | 9,059 | 643 | 1,684 | 182,840 | 9,210 | 1,059 | 6,000 | 1,194 | 6,532 |
| 2 | SG | Various | Cheers, Fairprice Xtra, NTUC FairPrice, et al | NTUC Fairprice Co-operative | 216 | 1,487 | 112,490 | 13,222 | 224 | 1,654 | 127,683 | 12,952 | 985 | 8,756 | 1,173 | 9,186 |
| 3 | SG | Various | Sheng Siong | Sheng Siong Supermarket | 21 | 581 | 37,570 | 15,455 | 22 | 617 | 39,330 | 15,685 | 385 | 10,235 | 438 | 11,124 |
| 4 | SG | Dept Store | Takashimaya | Takashimaya (Singapore) | 1 | 440 | 29,000 | 15,183 | 1 | 458 | 29,000 | 15,790 | 292 | 10,055 | 325 | 11,199 |
| 5 | SG | Dept Store | John Little, Marks & Spencer, Robinsons | Robinson & Co | 15 | 418 | 39,180 | 10,675 | 15 | 440 | 38,499 | 11,423 | 277 | 7,069 | 312 | 8,101 |
| 6 | SG | Dept Store | Mustafa | Mustafa Holdings | 1 | 391 | 13,940 | 28,055 | 1 | 409 | 13,940 | 29,317 | 259 | 18,579 | 290 | 20,792 |
| 7 | SG | Hardline | Harvey Norman | Pertama Holdings | 14 | 372 | 18,760 | 19,848 | 14 | 395 | 18,760 | 21,038 | 247 | 13,144 | 280 | 14,921 |
| 8 | SG | Hardline | Courts | Courts Singapore | 9 | 346 | 31,000 | 11,165 | 9 | 363 | 31,000 | 11,723 | 229 | 7,394 | 258 | 8,314 |
| 9 | SG | Dept Store | Isetan | Isetan (Singapore) | 4 | 329 | 21,261 | 15,457 | 4 | 350 | 21,261 | 16,462 | 218 | 10,237 | 248 | 11,675 |
| 10 | SG | Hardline | Best Denki | Best Denki (Singapore) | 9 | 327 | 18,600 | 17,596 | 9 | 335 | 18,600 | 18,035 | 217 | 11,653 | 238 | 12,791 |

SOUTH KOREA

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-------------|---|-----------------------------------|---------|-------------------|------------------------|---------------------------|---------|-------------------|------------------------|---------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (Won bn) | SALES AREA (sqm) | SALES PER SQM (Won) | OUTLETS | SALES (Won bn) | SALES AREA (sqm) | SALES PER SQM (Won) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | KR | Various | Lotte, Lotte Mart, Zara, Toys "R" Us, et al | Lotte Shopping | 162 | 11,987 | 1,417,783 | 8,454,995 | 208 | 12,941 | 1,551,032 | 8,343,477 | 12,900 | 9,099 | 11,758 | 7,581 |
| 2 | KR | Various | E-Mart, Shinsegae | Shinsegae Department Store | 117 | 11,293 | 1,339,140 | 8,432,879 | 127 | 12,163 | 1,406,690 | 8,646,347 | 12,152 | 9,075 | 11,051 | 7,856 |
| 3 | KR | Hypermarket | Homeplus | Samsung Tesco | 64 | 4,981 | 534,030 | 9,327,566 | 109 | 7,809 | 946,510 | 8,250,520 | 5,360 | 10,038 | 7,095 | 7,496 |
| 4 | KR | Dept Store | Hyundai | Hyundai Department Store | 11 | 3,659 | 381,800 | 9,583,552 | 11 | 3,750 | 381,800 | 9,823,154 | 3,938 | 10,313 | 3,408 | 8,925 |
| 5 | KR | Various | GS 25, Joy Mart, GS Square, GS Mart, et al | GS Holdings Corp | 3,328 | 2,807 | 544,295 | 5,156,530 | 3,939 | 3,279 | 623,380 | 5,260,143 | 3,020 | 5,549 | 2,979 | 4,779 |
| 6 | KR | Hardline | Hi-Mart | Hi-Mart | 254 | 2,156 | 374,400 | 5,758,854 | 265 | 2,205 | 392,200 | 5,622,131 | 2,320 | 6,197 | 2,003 | 5,108 |
| 7 | KR | Various | E Land, Kim's Club Mart, Homever, et al | E Land Corp | 4,437 | 3,408 | 977,662 | 3,486,068 | 4,594 | 2,022 | 693,270 | 2,916,843 | 3,668 | 3,751 | 1,837 | 2,650 |
| 8 | KR | C-Store | Family Mart | Bokwang Family Mart | 3,790 | 1,731 | 316,500 | 5,468,878 | 4,290 | 1,952 | 358,200 | 5,449,469 | 1,863 | 5,885 | 1,774 | 4,951 |
| 9 | KR | Hypermarket | Hanaro Club | Korea Agricultural Coop Marketing | 18 | 1,039 | 156,600 | 6,632,183 | 21 | 1,214 | 183,120 | 6,628,441 | 1,118 | 7,137 | 1,103 | 6,022 |
| 10 | KR | Various | LG Fashion, Hiplaza, Beutiplax | LG Group | 1,206 | 1,102 | 437,360 | 2,519,846 | 1,375 | 1,177 | 458,680 | 2,565,361 | 1,186 | 2,712 | 1,069 | 2,331 |

TAIWAN

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-------------|----------------------------|--------------------------------------|---------|--------------------|------------------------|----------------------------|---------|--------------------|------------------------|----------------------------|--------------------|----------------------------|--------------------|----------------------------|
| | | | | | OUTLETS | SALES (NT\$ mn) | SALES AREA (sqm) | SALES PER SQM (NT\$) | OUTLETS | SALES (NT\$ mn) | SALES AREA (sqm) | SALES PER SQM (NT\$) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | TW | C-Store | 7-Eleven | President Chain Store Corp | 4,705 | 101,184 | 388,000 | 260,784 | 4,920 | 105,810 | 405,200 | 261,130 | 3,081 | 7,941 | 3,347 | 8,261 |
| 2 | TW | Various | Géant, Fe21', Pacific Sogo | Far Eastern Group | 32 | 61,760 | 758,700 | 81,402 | 32 | 67,994 | 758,700 | 89,618 | 1,881 | 2,479 | 2,151 | 2,835 |
| 3 | TW | Various | Fnac, Shin Kong Mitsukoshi | Shin Kong Mitsukoshi Dept Store (TW) | 21 | 59,449 | 662,600 | 89,721 | 24 | 66,813 | 747,800 | 89,346 | 1,810 | 2,732 | 2,114 | 2,827 |
| 4 | TW | Hypermarket | Carrefour | PresiCarre | 48 | 59,910 | 365,000 | 164,137 | 52 | 64,100 | 395,000 | 162,278 | 1,824 | 4,998 | 2,028 | 5,134 |
| 5 | TW | Supermarket | PX Mart | Chyuan Lien Enterprise | 360 | 32,800 | 332,600 | 98,617 | 403 | 36,000 | 369,500 | 97,429 | 999 | 3,003 | 1,139 | 3,082 |
| 6 | TW | C-Store | Family Mart | Taiwan Family Mart | 2,150 | 31,093 | 177,000 | 175,667 | 2,269 | 34,912 | 185,850 | 187,853 | 947 | 5,349 | 1,104 | 5,943 |
| 7 | TW | Hypermarket | RT Mart | RT Mart Taiwan | 23 | 28,500 | 421,000 | 67,696 | 24 | 29,355 | 440,000 | 66,716 | 868 | 2,061 | 929 | 2,111 |
| 8 | TW | Hardline | Tsann Kuen 3C | Tsann Kuen Enterprise | 223 | 28,694 | 368,000 | 77,973 | 264 | 28,981 | 411,840 | 70,369 | 874 | 2,374 | 917 | 2,226 |
| 9 | TW | Various | Ikea, Wellcome | Dairy Farm International Holdings | 205 | 18,875 | 243,000 | 77,675 | 210 | 19,779 | 307,670 | 64,286 | 575 | 2,365 | 626 | 2,034 |
| 10 | TW | C-Store | Hi-Life | Hi-Life International | 1,270 | 17,235 | 104,000 | 165,721 | 1,223 | 16,240 | 100,150 | 162,157 | 525 | 5,046 | 514 | 5,130 |

THAILAND

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-------------|--|-----------------------------|---------|---------------|------------------|--------------------|---------|---------------|------------------|--------------------|-----------------|----------------------|-----------------|----------------------|
| | | | | | OUTLETS | SALES (Bt mn) | SALES AREA (sqm) | SALES PER SQM (Bt) | OUTLETS | SALES (Bt mn) | SALES AREA (sqm) | SALES PER SQM (Bt) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | TH | Various | Tesco Lotus Express, Tesco Lotus, et al | Ek-Chai Distribution System | 430 | 104,599 | 806,830 | 129,642 | 543 | 120,323 | 901,303 | 133,499 | 3,030 | 3,756 | 3,631 | 4,028 |
| 2 | TH | C-Store | 7-Eleven | CP All Public | 4,279 | 101,743 | 466,740 | 217,986 | 4,778 | 119,826 | 546,490 | 219,265 | 2,947 | 6,315 | 3,616 | 6,616 |
| 3 | TH | Various | Mini Big C, Big C | Big C Supercenter | 57 | 67,490 | 481,050 | 140,297 | 67 | 78,262 | 556,063 | 140,743 | 1,955 | 4,064 | 2,362 | 4,247 |
| 4 | TH | Various | B2S, Tops Daily, Central Dept Store, et al | Central Retail Corp | 375 | 70,662 | 497,588 | 142,008 | 419 | 77,683 | 520,799 | 149,160 | 2,047 | 4,114 | 2,344 | 4,501 |
| 5 | TH | Various | Paragon, The Emporium, The Mall, et al | Mall Group, The | 18 | 35,167 | 383,980 | 91,585 | 18 | 39,101 | 383,980 | 101,832 | 1,019 | 2,653 | 1,180 | 3,073 |
| 6 | TH | Others | CP Fresh Mart | Charoen Pokphand Foods | 300 | 17,875 | 13,500 | 1,324,058 | 500 | 29,791 | 22,500 | 1,324,058 | 518 | 38,356 | 899 | 39,953 |
| 7 | TH | Hypermarket | Carrefour | Cencar | 27 | 22,781 | 239,000 | 95,317 | 30 | 25,652 | 266,000 | 96,437 | 660 | 2,761 | 774 | 2,910 |
| 8 | TH | Hardline | Home Pro, Power | Home Product Center | 45 | 16,103 | 348,710 | 46,179 | 49 | 18,208 | 386,880 | 47,064 | 466 | 1,338 | 549 | 1,420 |
| 9 | TH | Dept Store | Robinson | Robinson Department Store | 21 | 11,285 | 462,000 | 24,426 | 23 | 12,190 | 510,600 | 23,874 | 327 | 708 | 368 | 720 |
| 10 | TH | CFA* | AIIZ | Reno (Thailand) | 462 | 8,810 | 40,550 | 217,258 | 472 | 11,453 | 41,430 | 276,436 | 255 | 6,294 | 346 | 8,341 |

VIETNAM

| RANKING | COUNTRY | OUTLET TYPE | FASCIA(S)/BRAND(S) | RETAILING COMPANY | 2007 | | | | 2008 | | | | 2007 | | 2008 | |
|---------|---------|-------------|------------------------------------|--------------------------------------|---------|----------------|------------------|---------------------|---------|----------------|------------------|---------------------|-----------------|----------------------|-----------------|----------------------|
| | | | | | OUTLETS | SALES (VND bn) | SALES AREA (sqm) | SALES PER SQM (VND) | OUTLETS | SALES (VND bn) | SALES AREA (sqm) | SALES PER SQM (VND) | SALES (US\$ mn) | SALES PER SQM (US\$) | SALES (US\$ mn) | SALES PER SQM (US\$) |
| 1 | VN | Others | SJC | Saigon Jewellery Holding | 115 | 3,500 | 13,000 | 269,230,769 | 140 | 4,500 | 15,700 | 286,624,207 | 217 | 16,727 | 270 | 17,196 |
| 2 | VN | Others | PNJ | Phu Nhuan Jewelry JSC | 87 | 2,900 | 10,200 | 284,313,731 | 103 | 3,915 | 17,450 | 224,355,291 | 180 | 17,664 | 235 | 13,460 |
| 3 | VN | Various | Saigon Coop | Saigon Union of Trading Cooperatives | 62 | 3,616 | 137,800 | 26,240,203 | 100 | 3,884 | 205,500 | 18,900,243 | 225 | 1,630 | 233 | 1,134 |
| 4 | VN | Hardline | Nguyenkim - Saigon Shopping Center | Nguyen Kim Trading JSC | 2 | 2,700 | 8,000 | 337,500,000 | 3 | 3,240 | 10,400 | 311,538,473 | 168 | 20,969 | 194 | 18,691 |
| 5 | VN | Hypermarket | Big C | Casino Guichard-Perrachon | 7 | 1,700 | 39,400 | 43,147,206 | 7 | 1,955 | 39,400 | 49,619,287 | 106 | 2,681 | 117 | 2,977 |
| 6 | VN | Dept Store | Parkson | Lion Group, The | 3 | 1,303 | 65,000 | 20,040,462 | 4 | 1,800 | 76,000 | 23,684,211 | 81 | 1,245 | 108 | 1,421 |
| 7 | VN | C-Store | G7mart | G7 Trading & Service | 480 | 1,064 | 27,800 | 38,284,892 | 750 | 1,613 | 44,500 | 36,239,101 | 66 | 2,379 | 97 | 2,174 |
| 8 | VN | Dept Store | Diamond Plaza | International Business Center Corp | 1 | 800 | 8,000 | 100,000,000 | 1 | 944 | 8,000 | 118,000,000 | 50 | 6,213 | 57 | 7,080 |
| 9 | VN | Hardline | Best Carings | Ben Thanh Marketing | 2 | 729 | 4,500 | 162,000,000 | 2 | 810 | 4,500 | 180,000,000 | 45 | 10,065 | 49 | 10,799 |
| 10 | VN | Bookstore | Fahasa | Ho Chi Minh City Book Distribution | 28 | 600 | 5,020 | 119,521,913 | 35 | 750 | 6,440 | 116,459,626 | 37 | 7,426 | 45 | 6,987 |

* Clothing, Footwear & Accessories



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but only the **BEST** stay there

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